



NATIONAL AGENCY
OF INVESTMENT
AND PRIVATIZATION
REPUBLIC OF BELARUS



Belarus
Investment
Forum



Investment Projects for Implementation in the Republic of Belarus

1000+ investment projects, land plots and real estate for
business on the Portal map.investinbelarus.by

Sale of stock of Ozeritsky-Agro agricultural company



PROJECT

PROJECT DESCRIPTION

The investment project involves purchase of 10% of company's stock (by agreement with the owner, more than 90% are available for purchase), as well as joint doing business for development of the company.

MARKETS

Belarus, Russia

PROPOSALS FOR COOPERATION

1. Purchase of stock
2. Joint development and implementation of investment projects
3. Implementation of innovative agricultural technologies

\$2.7 million

Investment volume



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Production of powdered mare's milk

PROJECT



PROJECT DESCRIPTION

The project involves modernization of the currently existing horse farm, as well as purchasing of new equipment in order to organize production of powdered mare's milk.

PROPOSALS FOR COOPERATION

Establishment of a joint venture

FINANCIAL INDICATORS

\$22.2 million

NPV

2.5 years

Dynamic payback period

101.8%

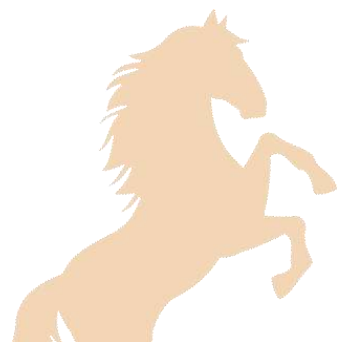
IRR

MARKETS

Belarus, Russia, USA, UAE, China, EU

\$2.3 million

Investment volume



Recycling of used tires



PROJECT

PROJECT DESCRIPTION

The investment project implies modernization of existing production capacities, purchase of new equipment, as well as replenishment of the existing assets in order to produce raw materials from recycled rubber: rubber powder and crumbs, rubber tiles and floor coverings, thermal and noise insulation plates, refurbished tires.

PROPOSALS FOR COOPERATION

Stock purchase

MARKETS

Belarus, Russia, Armenia,
Kazakhstan, Kyrgyzstan

FINANCIAL INDICATORS

\$1.7 million

NPV

2 years

Simple payback period

2.5 years

Dynamic payback period

103%

IRR

\$1.9 million

Annual revenue

\$400 thousand

Investment volume

Waste-free production of protein-lipid concentrate, zoohumus, feed and food additives



Project

PROJECT DESCRIPTION

The project involves the introduction of an innovative resource-saving technology for processing food industry waste and agricultural food losses using the entomological method into biomass, part of which will also be used in feeding fish and birds and other animals during their industrial breeding.

PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Credit financing

MARKETS

Republic of Belarus, CIS and non-CIS countries

FINANCIAL INDICATORS

\$11.8 million

Annual revenue once fully operational (without VAT)

1 year 2 months

Dynamic pay-back period

NPV - **\$18.7 million**

IRR - **106.1%**

\$10.4 million

Investment volume

JV CJSC "UNISON"

development of car production

PROJECT



PROJECT DESCRIPTION

JV CJSC UNISON is a modern plant for the production of passenger and special vehicles for various purposes, located in the village of Obchak (10 km from Minsk). The vehicles manufactured at the facilities of JV CJSC UNISON are sold freely in the common territory of the Eurasian Economic Union member states.

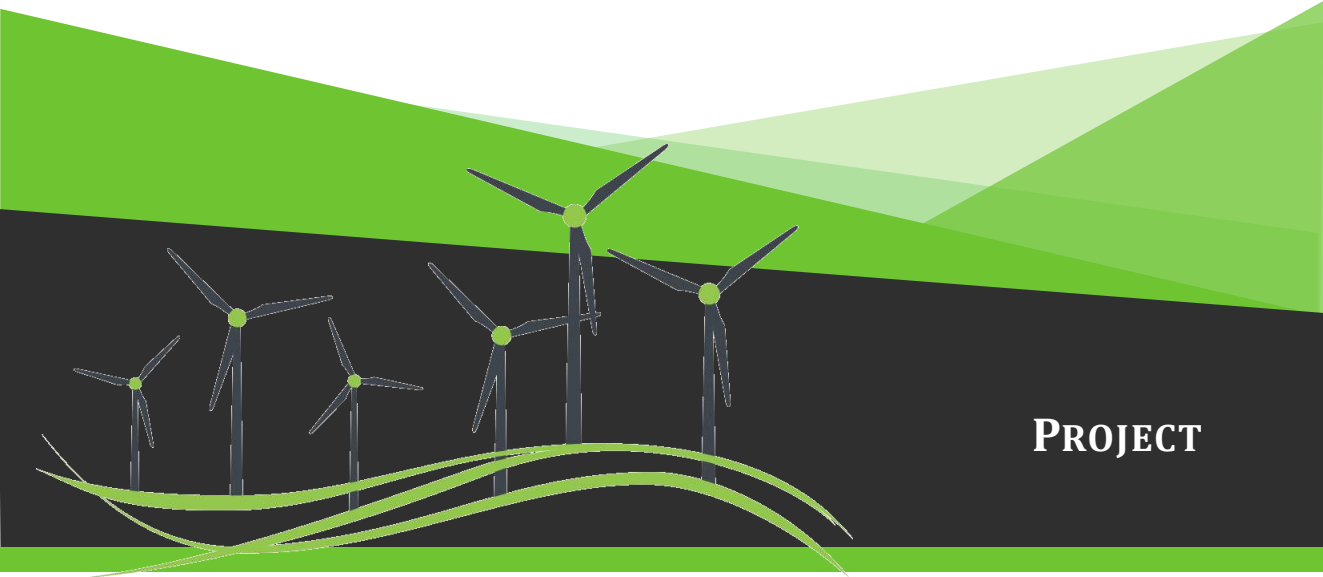
PROPOSALS FOR COOPERATION

Establishment of a joint venture

MARKETS

Eurasian Economic Union countries

Construction of a 25 MW wind farm



PROJECT DESCRIPTION

The investment project implies construction of 5 WTGs with a total capacity of 25 MW and an annual electricity generation of 76 GWh in a high degree of readiness applying a quota with a multiplying coefficient to the current tariffs.

FINANCIAL INDICATORS

14%
IRR

6 years 8 months
Dynamic payback period

37%
Profit margin on sales

PROPOSALS FOR COOPERATION

Joint development of the company and implementation of investment project

MARKETS

Belarus, Russia, China

\$43 million

Investment volume

Processing of lupinus

PROJECT

PROJECT DESCRIPTION

The project involves construction of a workshop in order to process lupinus with the production capacity up to 14,000 tons of raw materials per year for production of lupinus isolate, lupinus oil, as well as shell of lupinus grain.

PROPOSALS FOR COOPERATION

1. Establishment of a joint venture
2. Loan

MARKETS

Belarus, Russia, China,
EU, Kazakhstan

FINANCIAL INDICATORS

\$25.7 million

NPV

3 years

Simple payback period

1. years

Dynamic payback period

71.1%

IRR

2.34

Profitability indicator

\$24.8 million

Investment volume

Processing of organic and inorganic waste



PROJECT

PROJECT DESCRIPTION

The investment project implies modernization of existing production capacities, purchasing of new equipment, as well as special vehicles in order to produce fuel pellets, livestock fodder, organic fertilizers, and products for cosmetology industry by using special kinetic mechanical activation technology.

PROPOSALS FOR COOPERATION

1. Establishment of a joint venture
2. Loan

FINANCIAL INDICATORS

\$3 million per year
Gross revenue (EBIDTA)

\$1.2 million per year
Gross revenue

3.1 years
Dynamic payback period

62%
Profitability of sales

MARKETS

Belarus, Russia, Kazakhstan, EU

\$2.6 million

Investment volume

Production of potato flakes at Vostok agricultural company

PROJECT



PROJECT DESCRIPTION

The investment project implies construction of a high-tech line for potato flakes production with the capacity of 550 kg/h.

PROPOSALS FOR COOPERATION

Establishment of a joint venture

FINANCIAL INDICATORS

4.5 years

Simple payback period

5 years

Dynamic payback period

18%

IRR

\$1.5 million

Annual revenue

MARKETS

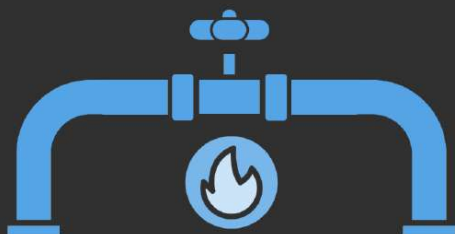
Belarus, Russia

\$6 million

Investment volume



Production of oil and gas pipes at Belarusian Metallurgical Plant



PROJECT

PROJECT DESCRIPTION

Production of tubular goods (casing, tubing) by finishing bare pipes, which consists in carrying out additional operations for machining products (screwed joints), quality control and manufacturing of fittings in accordance with the international standards.

PROPOSALS FOR COOPERATION

Establishing of a new company

MARKETS

Belarus, Russia

FINANCIAL INDICATORS

\$30.34 million

Annual revenue once fully operational (without VAT)

6.4 years

Dynamic pay-back period

\$5.86 million

NPV

8.35%

IRR

\$20.4 million

Investment volume

Production of semi-finished meat at Bobruisk meat processing plant

PROJECT



PROJECT DESCRIPTION

The investment project implies introduction of a new technology for production of semi-finished meat, as well as construction of a new compressor and refrigerating chambers.

PROPOSALS FOR COOPERATION

Establishment of a joint venture

MARKETS

Belarus, Russia, China

FINANCIAL INDICATORS

\$8.4 million

NPV

7.10 years

Simple payback period

8.5 years

Dynamic payback period

2.03

Profitability indicator

13.97%

IRR

\$14.9 million

Investment volume



Development of automated systems for protection of agricultural products by drones

PROJECT



PROJECT DESCRIPTION

The investment project implies development of the modern automated IT-system for applying liquid fertilizers and plant protection products by agricultural drones. The system allows to reduce significantly fuel and water consumption, labor costs and increase productivity per shift up to 600 hectares.

PROPOSALS FOR COOPERATION

Convertible loan

MARKETS

Worldwide

FINANCIAL INDICATORS

\$2.6 million

NPV

4 years

Simple payback period

4.5 years

Dynamic payback period

65%

IRR

\$21 million

Annual revenue

\$0.42 million

Investment volume

Construction of industrial and office facilities in free economic zone Grodnoinvest



PROJECT

PROJECT DESCRIPTION

The project provides for creation of a site for the location of production, as well as auxiliary infrastructure: public buildings, office buildings, exhibition halls.

PROPOSALS FOR COOPERATION

Establishment of a new company

FINANCIAL INDICATORS

\$13.2 million
Annual revenue

70%
ROI

19 years
Payback period

MARKETS

EU, Eurasian Economic
Union countries



\$19 million

Investment volume

Production of french fries at Iceprodtorg LLC

PROJECT



PROJECT DESCRIPTION

The investment project provides for production of import-substituting goods, reduction of agricultural products storage losses, meeting the demand for this type of product in Belarus, as well as increase in export.

PROPOSALS FOR COOPERATION

Establishment of a joint venture

MARKETS

Russia, Belarus, Serbia,
Moldova, China

FINANCIAL INDICATORS

\$34.2 million
NPV

7.5 years
Simple payback period

9.5 years
Dynamic payback period

52%
Profitability of sales

17%
IRR

\$13.5 million

Investment volume

Development of railway logistics in free economic zone Grodnoinvest



PROJECT

PROJECT DESCRIPTION

The project provides for creation of a container terminal, transport and logistics center and piggyback terminal in Grodno region near the border with Poland.

PROPOSALS FOR COOPERATION

Establishment of a new enterprise



MARKETS

EU, Eurasian Economic
Union countries

\$50 million

Investment volume

Production of large-scale containers



PROJECT

PROJECT DESCRIPTION

The investment project implies modernization of the existing production capacities, purchasing new equipment, as well as special vehicles in order to produce large-scale containers.

PROPOSALS FOR COOPERATION

1. Establishment of a joint venture
2. Loan

MARKETS

Belarus, EU,
CIS

FINANCIAL INDICATORS

3.8 years

Simple payback period

4.1 years

Dynamic payback period

\$2.6 million

NPV

35.9%

IRR

1.75

Profitability index

\$4.4 million

Investment volume

Production of polyester needle-punched nonwovens at Mogilevkhimvolokno OJSC

PROJECT

PROJECT DESCRIPTION

The project implementation includes construction and commissioning of two processing lines for production of needle-punched nonwoven fabrics.

PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Establishment of a new enterprise

MARKETS

Belarus, Russia

FINANCIAL INDICATORS

\$29.3 million

Annual revenue once fully operational (without VAT)

10.8 years

Dynamic pay-back period

\$3.5 million

NPV

14.7%

IRR

\$26.5 million

Investment volume

Reconstruction of optical production



Project

PROJECT DESCRIPTION

Development of production of geometric and spectacle optics. Reconstruction of current production facilities, acquisition of new types of equipment, control measuring instruments. Availability of valid patents and licenses for product sale in Russia, Turkmenistan, Kazakhstan, Uzbekistan.

PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Credit financing

MARKETS

Republic of Belarus, CIS and non-CIS countries

FINANCIAL INDICATORS

\$5.6 million

Annual revenue once fully operational (without VAT)

7 years

Dynamic pay-back period

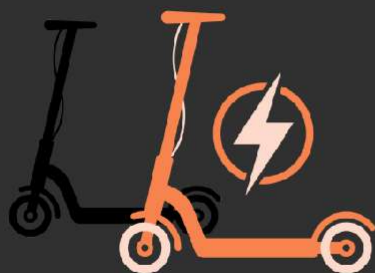
NPV - **\$35.43 thousand**

IRR - **30.34%**

\$1 million

Investment volume

Production of electric scooters and automated charging stations for electric scooters at EES-Group LLC



PROJECT

PROJECT DESCRIPTION

The project involves development of a new type of electric scooter with improved characteristics for individual use and sharing services. Modern technical solutions provide sharing operators with comfortable and reliable equipment and allow automatic charging of this type of equipment through charging stations.

PROPOSALS FOR COOPERATION

Acquisition of shares
(15-20%)

FINANCIAL INDICATORS

3.2 years
Pay-back period

\$4.9 million
NPV

51.52%
IRR

1.78%
PI

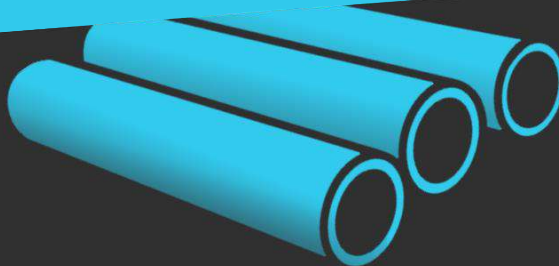
MARKETS

Eurasian Economic Union

\$350 thousand

Investment volume

Production of hydraulic cylinder pipes at SALEO-Kobrin JSC



PROJECT

PROJECT DESCRIPTION

The investment project is aimed at modernizing the existing production of hydraulic cylinders, as well as establishing a chrome-plated rod production facility.

PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Establishment of a joint venture

FINANCIAL INDICATORS

\$23.6 million

Annual revenue once fully operational (without VAT)

10 years

Dynamic pay-back period

8.23%

IRR

MARKETS

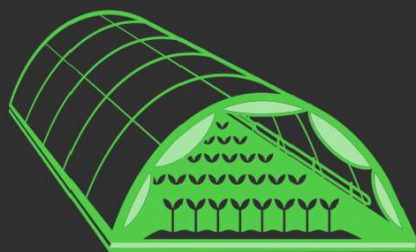
Belarus, CIS countries



\$20.5 million

Investment volume

Construction of energy-saving greenhouse at Vostok agricultural company



PROJECT

PROJECT DESCRIPTION

The investment project implies construction of a high-tech, energy-saving greenhouse (6 Ha) where cucumbers, gherkins, tomatoes and eggplants are planned to be grown.

PROPOSALS FOR COOPERATION

Establishment of a joint venture

MARKETS

Belarus, Russia,
Kazakhstan

FINANCIAL INDICATORS

7.2 years

Simple payback period

8.6 years

Dynamic payback period

12.8%

IRR

\$2.5 million

Annual revenue

\$13 million

Investment volume

Construction of mini-plant for production of complex alloys



Project

PROJECT DESCRIPTION

The aim of the project is to create an innovative production of complex alloys, primarily boron-containing, by the carbon-thermal method together with the existing Belarusian company Invest Manganum Georgia LLC.

PROPOSALS FOR COOPERATION

1. Contribution to the authorized capital of a new enterprise
2. Stock purchase

MARKETS

Eurasian economic union countries

FINANCIAL INDICATORS

\$1.9 million
Annual revenue

1 year
Simple payback period

\$21.6 million
NPV

138%
IRR

\$1 million

Investment volume

Production of nonwovens for wiping materials "Sunplace" at Mogilevkhimvolokno OJSC

PROJECT



PROJECT DESCRIPTION

The project implementation includes construction of a plant for production of nonwoven wipes and cloths for industrial and household application.

PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Establishment of a new enterprise

MARKETS

Belarus, Ukraine

FINANCIAL INDICATORS

\$39.1 million

Annual revenue once fully operational (without VAT)

10.3 years

Dynamic pay-back period

\$1.5 million

NPV

14.5%

IRR

\$20 million

Investment volume

Production of regenerate



PROJECT

PROJECT DESCRIPTION

The investment project implies reconstruction of buildings, modernization of existing production capacities, purchasing new equipment, as well as conduction R&D works in order to produce regenerate for supply of rubber producing companies.

PROPOSALS FOR COOPERATION

1. Stock purchase
2. Establishment of a joint venture
3. Loan

MARKETS

Belarus, Russia, Kazakhstan,
Armenia, Kyrgyzstan

FINANCIAL INDICATORS

\$0.3 million

NPV

2 years

Simple payback period

2.3 years

Dynamic payback period

49%

IRR

\$0,85 million

Investment volume

Sale of stock of agricultural company Turovschina

PROJECT



PROJECT DESCRIPTION

The investment project involves purchase of 9.3% of company's stock (by agreement with the owner, more than 90% are available for purchase), as well as joint doing business for development of the company.

PROPOSALS FOR COOPERATION

1. Purchase of stock
2. Joint development and implementation of investment projects
3. Implementation of innovative agricultural technologies

MARKETS

Belarus, Russia

\$2.3 million

Investment volume

New ethylene - propylene plant construction at Polymir Plant of Naftan OJSC



PROJECT

PROJECT DESCRIPTION

The project involves launching of the pyrolysis, compression and gas separation capacities with the complex of new facilities of the plant that will increase the volume of hydrocarbon processing and production at the plant.

PROPOSALS FOR COOPERATION

1. Establishment of a joint venture
2. Additional issue of shares

FINANCIAL INDICATORS

11.9 years

Simple pay-back period

15.7 years

Dynamic payback period

3.4%

IRR

MARKETS

Russia, Ukraine,
the Baltic countries



\$647.3 million

Investment volume

Development of perfume brand and franchise

PROJECT



PROJECT DESCRIPTION

The investment project implies modernization of existing production capacities, purchasing new equipment and special raw materials, development of the new perfume brand and perfume production, as well as extension of distribution channels.

PROPOSALS FOR COOPERATION

Establishment of a joint venture

FINANCIAL INDICATORS

2.5 years

Simple payback period

3 years

Dynamic payback period

\$0.175 million

Annual revenue

MARKETS

Belarus, Russia, Kazakhstan,
Armenia, Kyrgyzstan



\$0,25 million

Investment volume

Multifunctional ecotourist complex Dubrova Park

PROJECT



PROJECT DESCRIPTION

The investment project implies creation of the multifunctional ecotourist complex Dubrova Park.

SITE SPECIFICATIONS

The investment area is on the bank of the water storage basin (80.6 hectares):

1. boundaries of the plot: from north, west and south is water surface; from the east is a highway
2. extent of boundaries along the coastline is 3,3 km, overland – 2 km
3. local terrain has an active structure

ALREADY DONE ON THE PROJECT

The amount of capital invested (preparatory operations)

– \$6 million:

- vertical layout, bank protection
- spatial zoning, preparation of micro-sites for construction
- engineering networks and facilities
- gas, electricity are provided
- exterior fence is installed

from \$10 million

Investment volume



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The Agency provides assistance for foreign investors interested in launching a business in Belarus:

- ▶ provision of information about investment opportunities, preferential regimes and benefits granted, economic sectors and legislation
- ▶ provision of up-to-date information about investment projects
- ▶ assistance in selection of sites and premises
- ▶ search for prospective partners for investment projects, arranging meetings and negotiations for establishing cooperation
- ▶ providing a platform for negotiations and support during negotiations
- ▶ organization of visits to Belarus (schedule development, visa support)
- ▶ representation of investor's interests during negotiations with governmental representatives concerning implementation of investment projects, as well as improvement of investment climate in the Republic of Belarus
- ▶ aftercare

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